



Make Your Case With Glowpoint

Glowpoint is a world leading IP-based video communications service provider. Glowpoint Legal Solutions are designed to meet the specific needs of law firms - no matter their size, specialty or location. The solutions provide video communication features and services that generate more revenue, increase productivity, and reduce costs.

Legal Solutions

Instantly place video calls to other offices or client locations across the country and around the world. Glowpoint Legal Solutions help make video an integral communications tool by providing greater value for your firm, your clients, and your bottom line.

"The arbitration panel members complimented how the firm's video technology allowed us to easily complete the examination."

- Jo Haraf & Jim Donnelly, Morrison & Foerster, Law Technology News, January 2004

Legal Solutions Feature:

- Unlimited calling plans
- Client billing codes
- International savings
- Video depositions and archival services

Applications Specifically Designed for Law Firms

Glowpoint Legal Solutions were designed to provide law firms with the flexibility to use video communications in innovative ways to meet their everyday business needs.

- **Enhanced Office-to-Office Communications:** Dozens of law firms already use Glowpoint for weekly partner meetings, client consultations, staff training, recruiting, and other human resource functions.
- **"Face-to-Face" Billable Client Meetings:** Legal professionals everywhere know that there is just no substitute for face-to-face client and partner meetings. It's the way deals are done, relationships formed and agreements are reached - and you just can't read body language over the phone. Glowpoint's Client Billing Code capabilities allow every video call to be a revenue generating opportunity.
- **Video Depositions and Expert Testimony:** Obtain broadcast-quality video deposition statements and secure a videotaped record of the proceedings for future review using the regular video conferencing equipment you already have. Or use Glowpoint to secure remote expert testimony from anywhere in the world, and evaluate how experts will be perceived on the stand.
- **Workgroup Collaboration:** Glowpoint is the perfect companion for workgroup tools and web collaboration applications by allowing users to communicate face-to-face while sharing files and presentations right from their computer desktops.
- **Continuing Education:** Conduct real-time ongoing education for attorneys in multiple offices or record individual training sessions for later access or for use in other offices.



Leading Law Firms Use Glowpoint

More than 50 of the nation's top law firms use Glowpoint. They rely on Glowpoint to provide reliable, high-quality video communications at an affordable price. And they use Glowpoint to connect to offices and clients across the country and around the world.

Legal Solutions

Legal Solutions Include:



Live '000' Video Operators

Help is only a video call away. Simply dial '000' and instantly connect to a live Glowpoint Video Operator for immediate assistance.

Video Bridging "On Demand"

Spontaneous face-to-face group meetings. Personal, standard 10-digit direct dial video numbers allow Glowpoint users to easily host multiple participants on a video call at the same time with no advanced planning. Even audio-only callers can join in while away from the office.

Client Billing Code Capabilities

Make video calls a client billable service. Easily track every video call by client billing code to generate more revenue.

Video Deposition and Archival Services

Record video conferences, interviews, depositions, expert witnesses, mock trials, job candidates and more for sharing and on-demand viewing at anytime. Event services are also available.

Virtual Conference Room Attendant

The Glowpoint Virtual Conference Room Attendant allows callers to view a company greeting and easily leave video messages at anytime. Notification of new video messages is instantly forwarded via e-mail to a receptionist, executive assistant or any recipient you choose.

Glowpoint's Unlimited Video Calling Plans

No more pay-per-call charges. Glowpoint's Unlimited Video Calling Plans are available for law firms of all sizes, no matter what level of connectivity or ongoing usage you may need.

Video Assistant Services

Meet 'Lisa', the Glowpoint Video Call Assistant, who provides valuable information through a variety of full motion videos.

Client and Partner Video Plan

Enhance client locations and partner home offices with Glowpoint. Enjoy discounts on "All You Can See" Unlimited Video Calling Plans and advanced features.

Great International Savings

With global reach comes global savings. Connect to your international offices and clients without worrying about the cost. The Glowpoint Global Network offers significant cost savings on international video calls versus traditional ISDN charges.