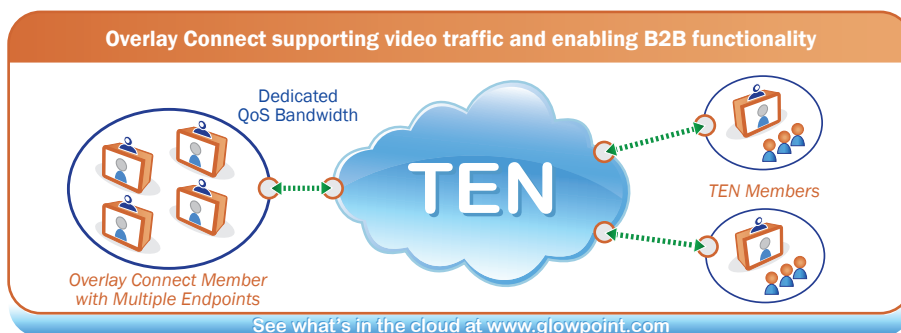


# TEN - Overlay Connect

## OVERVIEW

TEN Overlay Connect provides your organization a dedicated, secure, QoS connection into Glowpoint's Telepresence *inter*Exchange Network (TEN), ensuring the highest quality service possible for intra- and inter-company telepresence and video conferencing. TEN Overlay Connect carries video traffic outside of your data network along a separate MPLS, video-only network that complies with strict Service Level Agreements (SLAs) to ensure optimal video performance. Bandwidth can be selected for speeds starting at 512Kb and above, accommodating virtually any rate required.



## Video in the Cloud Benefits

TEN connects your business with a global business community of video users. Members receive a unique TEN video number, a TEN global directory listing, "in the cloud" ISDN gateway calling, video operator access, and additional business-class video services – greatly enhancing the reach, and calling convenience, of your overall video investment. Every TEN member receives access to our video-in-the-cloud infrastructure, which includes MCUs for multipoint calling, gateways for reaching ISDN video users, a conferencing scheduling portal, webcasting services, and 24/7 tech support.

## Overlay Connect - The Value of Connecting

A dedicated IP overlay solution – dedicated to video traffic – can be easily adopted by large, medium, and small businesses. This capability provides a single point of contact for high-quality video needs. By putting your video calling onto a dedicated overlay network for video, you can avoid conflicts with other data applications that do not require prioritized bandwidth. This solution makes it easier to manage your data network needs.

**TEN Overlay Connect is a simple, cost-effective solution to quickly achieve high-quality video communications over disparate networks and video technology.**

## SPECIFICATIONS

<b>Connection Type:</b>
<ul style="list-style-type: none"> <li>Glowpoint high-quality video connectivity</li> </ul>
<b>Hardware Requirements:</b>
<ul style="list-style-type: none"> <li>H.323 codec designed for video conferencing or telepresence equipment</li> </ul>
<b>Network Requirements:</b>
<ul style="list-style-type: none"> <li>Approximately 3 RU of rack space with power for termination router</li> <li>CAT 5 Glowpoint router connectivity to video conferencing device within 300 ft</li> <li>Video endpoints configured with Glowpoint-assigned IP address information</li> </ul>

\*Please review all specifications with your IT department to comply with your corporate security policies.

## BENEFITS

### B2B Interop and Exchange Services

Seamless communications between all platforms and business networks around the world

### Unlimited B2B Calling

TEN members can easily place and receive unlimited video calls with other TEN members at no charge (network fees apply for non-IP video callers)

### Dedicated TEN Video Numbers

Simplified dialing with 10-digit numbers assigned to each video endpoint

### TEN Directory Listing

Connect with other TEN members by listing your video number in the directory

### "In the Cloud" ISDN Gateway Calling

Enjoy full access to Glowpoint's shared gateways for instant video-calling between IP and ISDN video systems – without the purchase of additional hardware

### Bridging-On-Demand (BOD)

The BOD service works like a reservation-less audio bridge. Video users can dial in at anytime from any TEN enabled video endpoint. BOD distributes the bandwidth required for all participating video endpoints, eliminating the need for extra MCU bandwidth

### Discounted Managed Bridging Rates

TEN members receive special discounts on managed, multi-point bridged calls

### Video Operator

Unlimited access to a live, on-screen operator for assistance placing video calls

### Video Mail

Add on TEN's video mail system and enjoy video messages from callers when you're unavailable – or auto-forward them to your email

### Access Additional Glowpoint Video Services

Enjoy a host of other TEN members-only services, including language translation and interpretation services – and webcasting



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